

**Allstate Insurance Company of Canada**

Markham, Ontario

**ACCOUNT COMMISSION SCHEDULE**

Producer Name: \_\_\_\_\_

Producer Number: \_\_\_\_\_

Effective Date: \_\_\_\_\_

THIS ACCOUNT COMMISSION SCHEDULE ("Schedule") is made pursuant to and is part of the insurance producer agreement (the "Agreement") between Allstate Insurance Company of Canada ("AICC") and the insurance producer named above ("Producer"), and to which the Producer Number listed above is assigned.

**ACCOUNT** AICC agrees to pay Commissions to Producer for the insurance coverage provided by the group insurance policy(ies) ("Policy" or "Policies") issued to the below Account.

Account Name: \_\_\_\_\_

Account Number: \_\_\_\_\_

**COMMISSION** Producer's Commission will be calculated as a percentage of Credited Premium. For each Policy, the Premium Percentage and Commission Percentage used to calculate all of Producer's Commissions are:

<u>Policy(ies) Coverage Type</u>	<u>Proposed Policy Effective Date</u>	<u>Premium Percentage</u>	<u>Commission Percentage</u>	
			<u>First Policy Year</u>	<u>Subsequent Policy Year</u>
GCI		100%	15%	15%
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

**ANNUALIZATION**

No Advances will be paid.

Advances will be paid using one of the following calculation methods:

AICC will advance \_\_\_\_\_% of the annualized first year commissions payable to Producer on net Cash With Application (CWA) insurance premium submitted by Producer. Net CWA is gross written annualized first year premium, other than C.O.D. cases, less first year lapses, cancellations, and withdrawals, as determined by AICC according to its practices and procedures in effect at the time of commission computation.

AICC will advance \_\_\_\_\_% of the annualized first year commissions payable to Producer on net Issued, Delivered, and Paid (IDP) insurance premium submitted by Producer. Net IDP is gross IDP annualized first year premium less first year lapses, cancellations, and withdrawals, as determined by AICC according to its practices and procedures in effect at the time of commission computation.

**DEFINITIONS** As used in this Schedule:

**Advances** means advance commissions.

**Commission** means the entire compensation payable for the insurance described above to Producer for each Policy Month, calculated as a percentage of Credited Premium (by multiplying the Commission Percentage by Credited Premium).

**Commission Percentage** means the percentage listed above, and is applied to Credited Premium in order to calculate Producer's Commission.

**Credited Premium** means the amount of Premium credited to Producer for determining Producer's Commissions, calculated as a percentage of Premium (by multiplying the Premium Percentage by Premium).

**Premium Percentage** means the percentage listed above, and is applied to Premium in order to calculate Credited Premium.

**Premium** means the money paid in cash to, and accepted by, AICC for the Policy during a Policy Month, excluding any retrospective premium payments or similar payments made by the Account in addition to the regular monthly premiums.

**Month** means the time from the start of a numbered calendar day of a calendar month to, but not including, the earlier of the same numbered day or the last day of the next calendar month.

**Policy Month** means a period of one month which begins and ends on a regular monthly Premium due date under the Policy. If Premiums are not paid monthly, such period begins and ends on the recurrence each month of the date Premiums are due.

**Policy Year** means a 12 month period, beginning with the First Policy Year and each 12 month period thereafter.

**First Policy Year** means the 12 month period immediately following the Policy Effective Date.

**Subsequent Policy Year** means each 12 month period following the First Policy Year.

## GENERAL

This Schedule will not apply to premiums for additional coverages occurring after the Effective Date of this Schedule, if another Producer is designated by the Account or determined by AICC to be entitled to commissions payable on such premiums.

AICC, in its sole discretion, may terminate this Schedule and discontinue further payment of all Commissions if: (a) Producer is not recognized by the Account as Producer of Record with respect to the Policy; or (b) Producer fails to render to the satisfaction of AICC any reasonable service required by AICC in connection with the Policy, in accordance with its usual and customary practices. This Schedule will automatically terminate: (a) on the date of termination of any Policy stated above; or (b) on the date the Agreement terminates. Except when automatic, termination will be by written notice delivered, electronically or hard copy, to the last known address of Producer.

If Advances are authorized by this Schedule, AICC reserves the right, in its sole discretion and without notice to Producer, to limit or discontinue any Advance and/or terminate the ANNUALIZATION Section in its entirety without prejudice towards any other provision of this Schedule or the Agreement.

This Schedule is effective on the Effective Date listed above and abrogates, supersedes and replaces any and all previous Schedules with respect to the Policy.

### PRODUCER

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
Title (If signing for business entity)

\_\_\_\_\_  
City & Province

\_\_\_\_\_  
Date

\_\_\_\_\_  
Phone

### ALLSTATE INSURANCE COMPANY OF CANADA

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title/Authorized Company Representative

\_\_\_\_\_  
Date